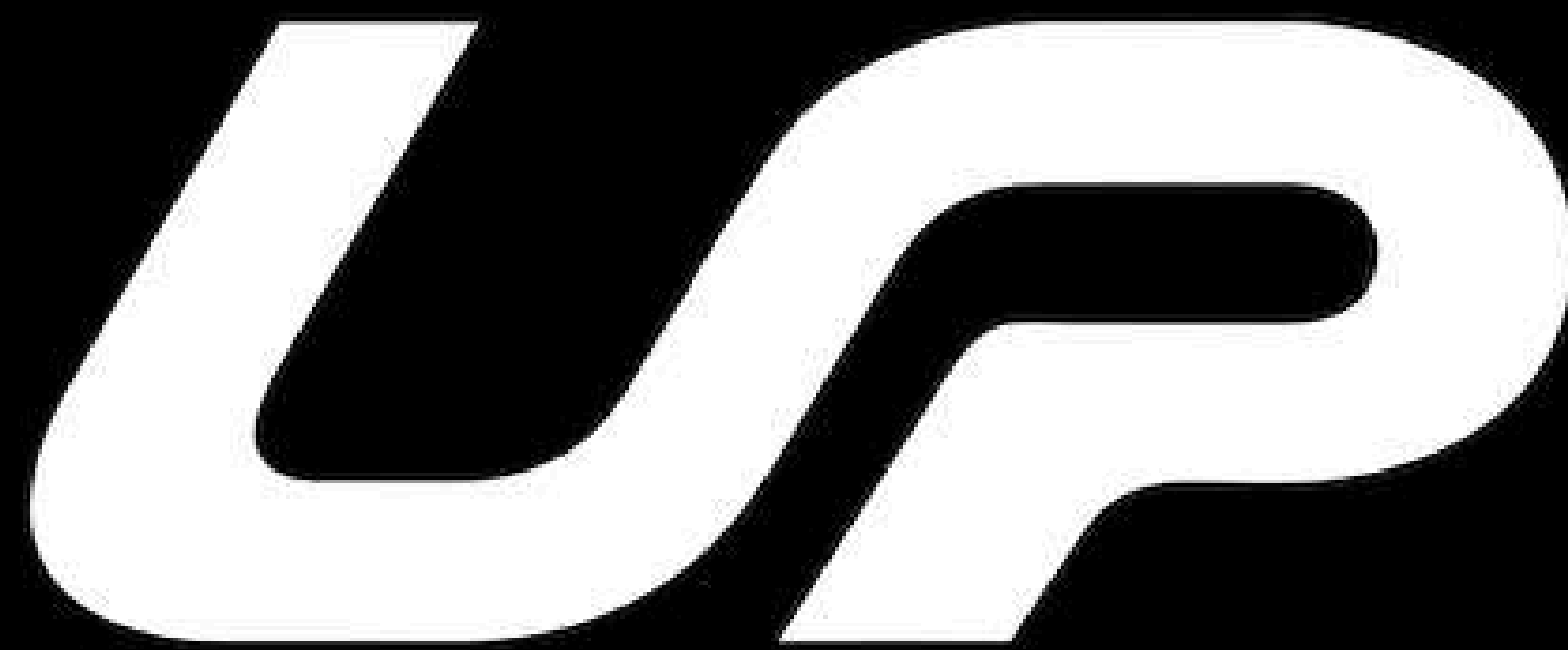




200+

Our CRM's have
over 200 features,
modules and
integrations.



INTERNATIONAL



Presentation

SAAS Service

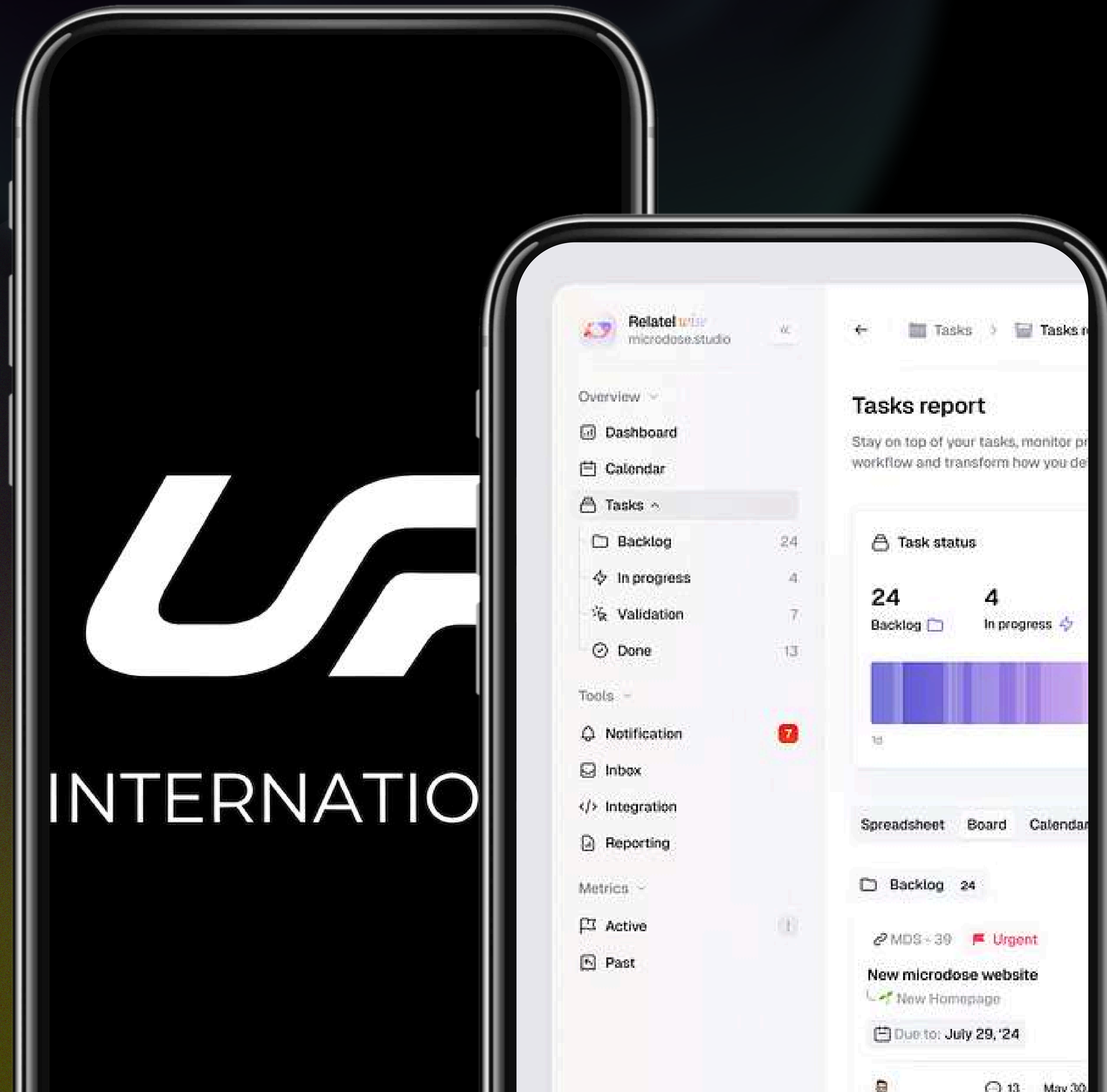
UPWeb CRM Solutions

Custom High-Performance CRM, CMS, ERP & HRM Enterprise Suites.
Engineered Precisely for Scale, Freedom, and Maximum Process
Speed.



Presented by
Fatmir Prenga

fatmir@upwebservices.com



The Cost of Disconnection

Siloed Tech Overhead

Standard off-the-shelf business systems operate in total isolation. Critical staff waste up to 40% of their operational bandwidth daily copying records, manual files, and pipeline details between disconnected software models.

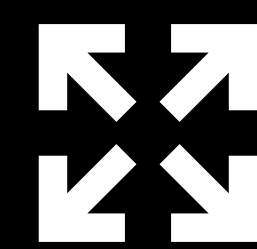
Systemic Revenue Gaps

Untracked pipelines leak hot sales opportunities, rigid website CMS builds delay promotional execution, and unintegrated back-office systems produce critical lag times in global supply coordination.



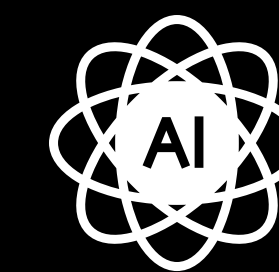
Unified CRM Solution

Maximize Sales Flow



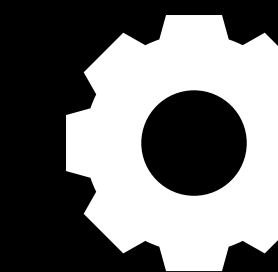
360-Degree Lead Scoring:

Dynamically monitor critical user engagement indicators.



Interactive Sales Funnels:

Trace client interactions from capture to signed contract



Pipeline Automation

Trigger automatic task triggers for team execution.

Custom CMS Platform

Custom CMS Platform

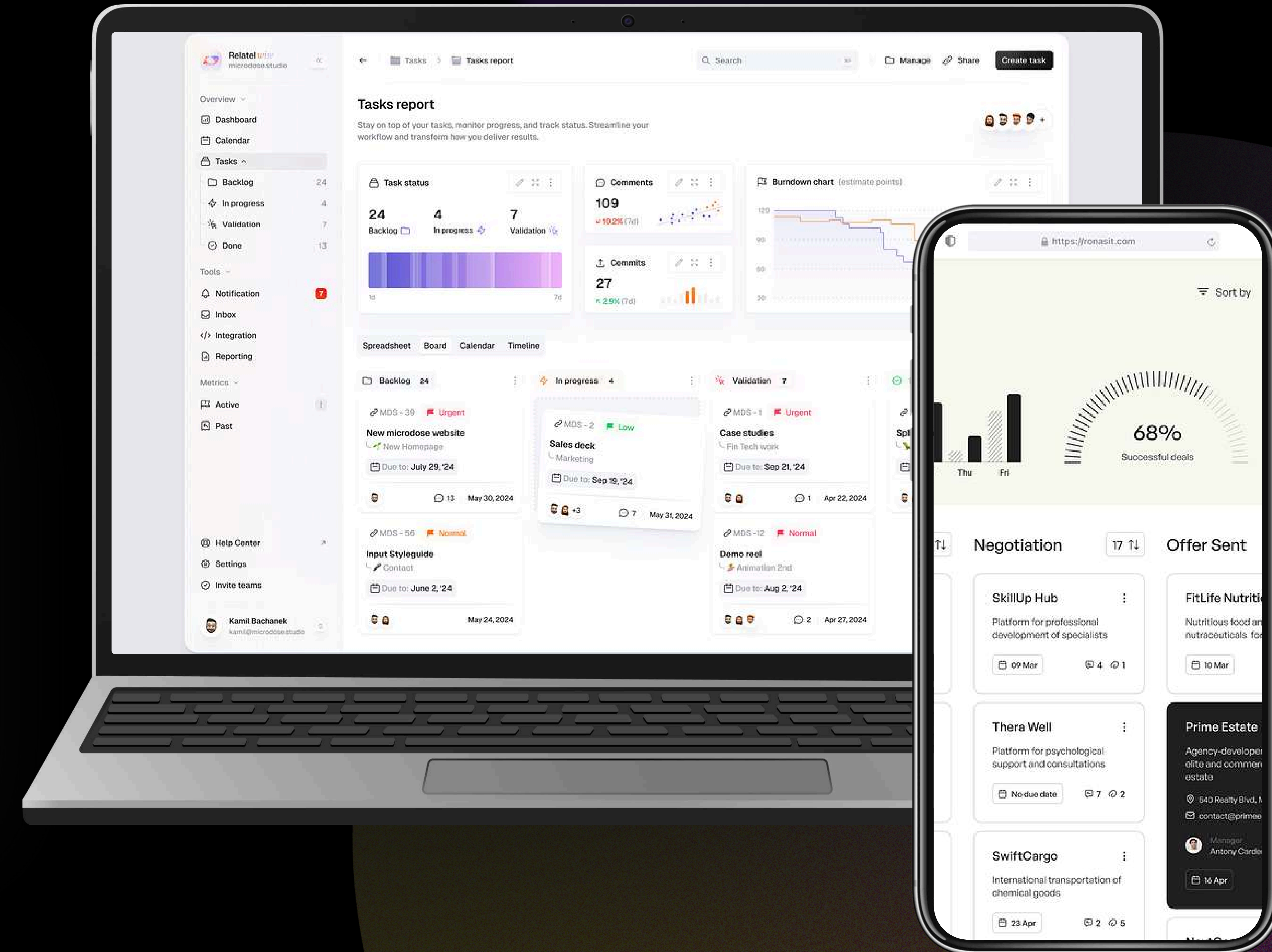
- Headless Static Performance: Fast edge caching for minimal load times.
- Omnichannel Content: Distribute content to apps, websites, and displays smoothly.
- Autonomous SEO Frameworks: Automated schema and SEO management.
- Visual Canvas Editor: Manage updates with no deep development skills.

45%

Faster Task

+32%

Team Output

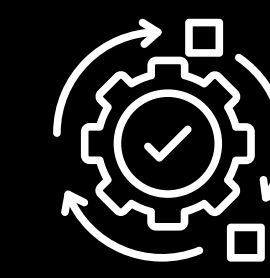




Intelligent ERP Suite

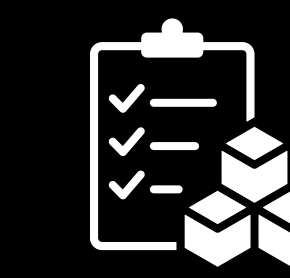
Scale Back-Office Control

Automated Reconciliations: Auto-verify sales receipts against raw operations.



Automated Reconciliations:

Auto-verify sales receipts against raw operations.



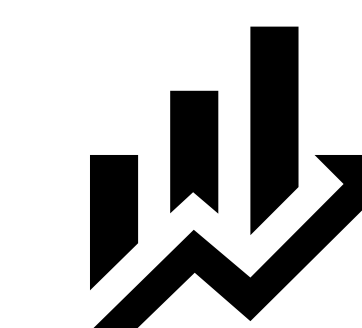
Traceable Inventories

Full logistics tracing across global warehouses.



Multi-Currency Engines

Streamlined workflows reduce overhead and improve resources.



Frictionless Pipelines

Seamless, native operational links directly into custom CRM.

Modern HRM Application

Frictionless People Ops

Self-Serve Portals: Accelerate onboarding via automated paperwork profiles.

Global Payroll Runs: Standardized multi-country compliant salary dispatches.

Live KPI Performance: Real-time project contribution metrics.

Smart Billing Links: Correlate completed developer timesheets straight to ERP.

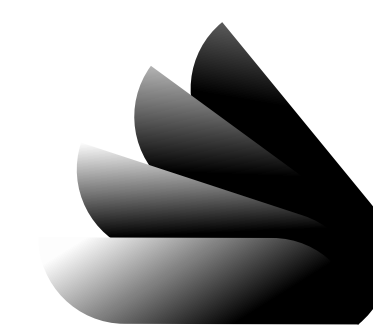
Analytics Platforms

Team Workspace

CRM

Communication

Fully compatible with :





The Unified Ecosystem

1. Acquire

High-efficiency custom CMS systems drive modern organic traffic, capturing detailed prospect interactions immediately into standard databases.

2. Transact

The core CRM processes deal negotiations instantly, prompting the operational ERP suite to calculate stock levels and issue automated invoices.

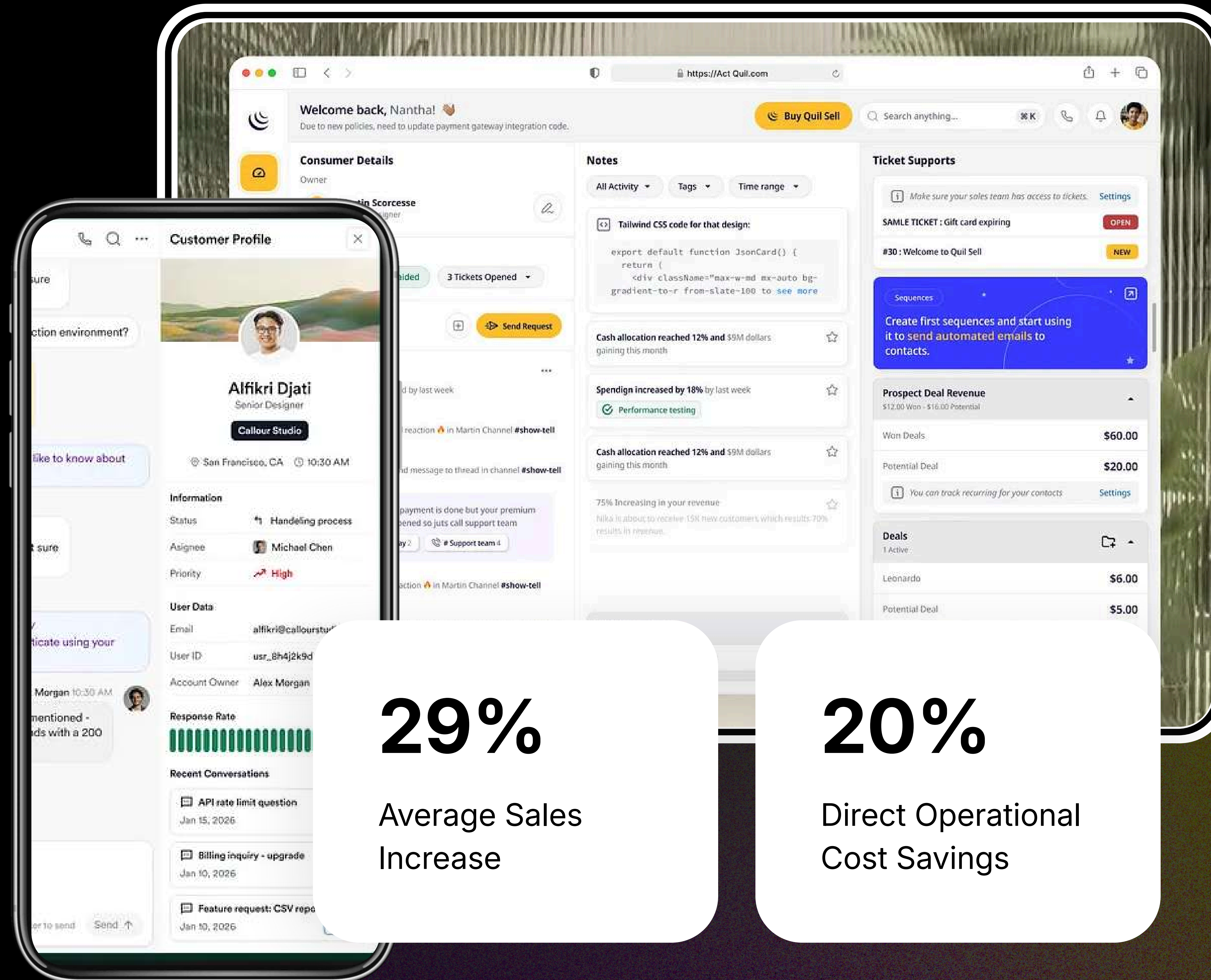
3. Deliver

HRM tracks task delivery, mapping staff milestones directly back to executive business intelligence screens for automated decision reviews.

Unlocking Tangible ROI

Strategic Yield Growth

Unlike third-party monthly subscriptions where operational cost rises as headcount grows, custom platforms by UPWeb deliver owned technology assets. You pay once for development, yielding permanent dividends with zero recurring licensing friction.

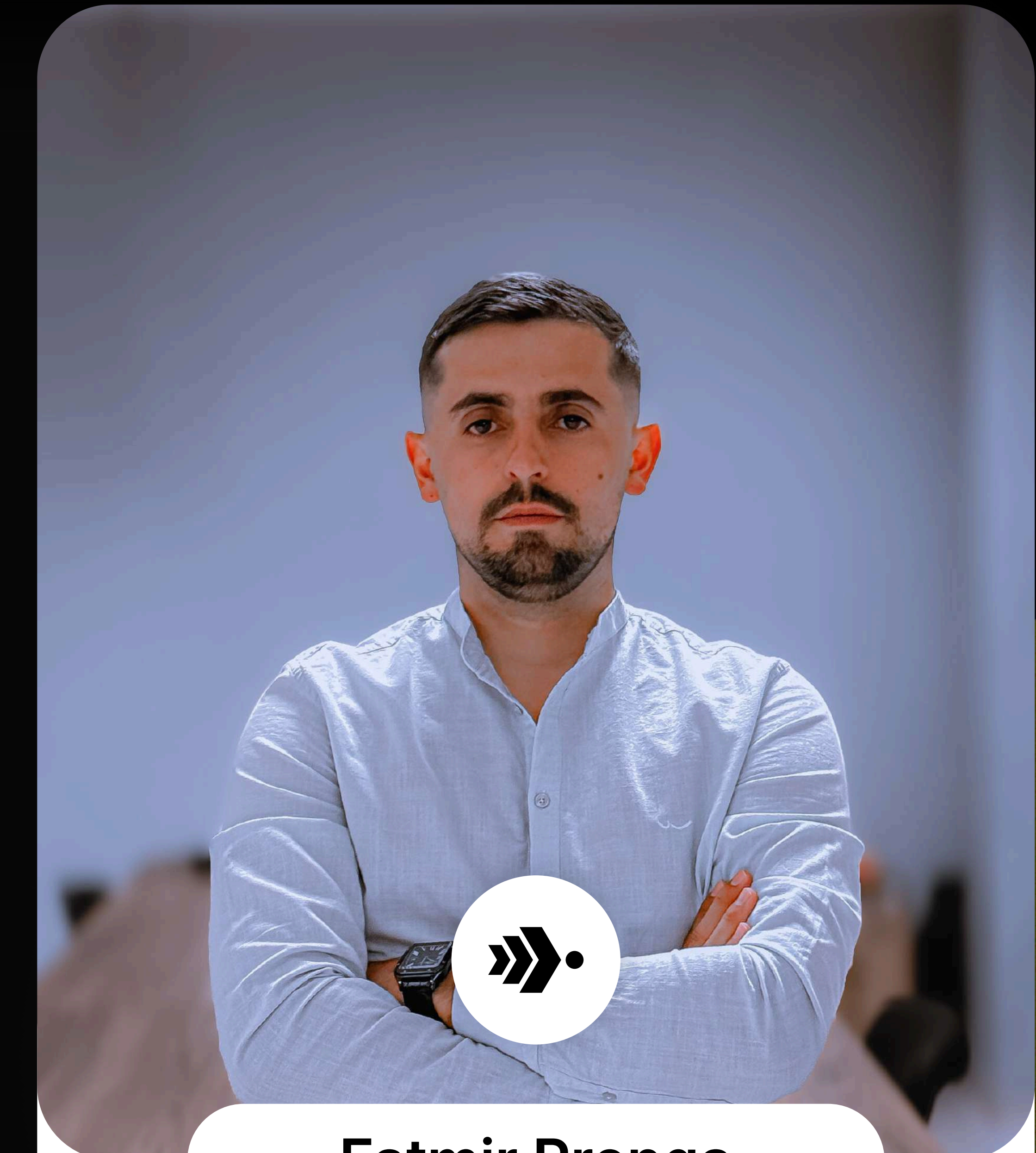


The director team behind the operations.



Berta Cena

Creative Director



Fatmir Prenga

Operations Director

Start Free Trial Today!



Berta Cena

+355 68 241 9580

berta@upwebservices.com

www.upwebservices.com



Fatmir Prenga

+355 68 241 9580

fatmir@upwebservices.com

www.upwebservices.com

